Response to Queries to Bidders for Supply, Instalation and comissioning of NGFW equipment

SN	Firm's Name	Page No	GeM Bid / ATC Clause No	Tender / ATC Clause detail	Amendment Sought / Suggestion	Justification	PSeGS Response
1	Force Point	2	ATC Document, Clause no.: 5	The bidders would be required to provide Proof of Concept (PoC) for the solution being proposed. In the PoC, the technical specifications of the solution would be checked practically. The generation of required network traffic for the PoC would be the responsibility of the OEM	5. The bidders would be required to provide Proof of Concept (PoC) for the solution being proposed over cloud lab or on prim lab. In the PoC, the technical specifications of the solution would be checked practically. The generation of required network traffic for the PoC would be the responsibility of the OEM	For POC arranging the same hardware is not possible. POC is to check the proof of concepts which are functions of the firewall. Rest of the details will be mentioned in the proposed model of the datasheet such as throughput and other parameters. Request you to amend the clause as suggested	As per ATC document
2	Force Point				q) Sandbox: There should be a separate appliance for zero day / sandbox / ATP with minimum 4x 1 GE SFP or 4 x RJ 45, storage on-appliance in RAID 1, minimum 20 VMs support or VM sandboxing throughput of minimum 1,000 unique files per hour or 24,000 unique files day or 5,000 unknown files per day or sniffer throughput of 2 Gbps and should have all Win / Linux OS (which are not out of support) and MS licenses if required	Every OEM has its own architecture and sizing parameters , most common parameter is unknown files per day. Request you to make the same generic as suggested for maximum participation , Also cloud solutions in comparision to teh on premise are having huge differences in commercials and most of the OEMs doesnt offer cloud in India where the specs are reffering to specific OEM request you to delete the same or allow any where cloud offering for sandbox. Also Please confirm are you asking for spare units of Anti APT to be quoted in the BOQ as Anti APT wont stop the production even if it is down where appliance will be coming with NBD support . Please confirm.	

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3	Fortinet	3	ATC Document, Clause no.: 9.q	q) Sandbox: There should be a separate appliance OR a cloud based sandbox hosted in India for zero day / sandbox / ATP with minimum 4x 1 GE SFP or 4 x RJ 45, 2x2 TB storage on-appliance in RAID 1, minimum 20 VMs support, VM sandboxing throughput of minimum 1,000 unique files per hour or 24,000 unique files day or 5,000 unknown files per day and sniffer throughput of 2 Gbps and should have all Win / Linux OS (which are not out of support) and MS office licenses. In case of appliance failure, there should be provision of HA appliance for redundancy with equivalent sandboxing throughput.	q) Sandbox: There should be a separate appliance OR a cloud based sandbox hosted in India for zero day / sandbox / ATP with minimum 4x 1 GE SFP or 4 x RJ 45, 2x2 TB storage on-appliance in RAID 1, minimum 20 VMs support, VM sandboxing throughput of minimum 1,000 unique files per hour or 24,000 unique files day or 5,000 unknown files per day and sniffer throughput of 2 Gbps and should have all Win / Linux OS (which are not out of support) and MS office licenses. In case of appliance failure, there should be provision of HA appliance for redundancy with equivalent sandboxing throughput.	**Point should be ammended** In case of appliance failure, there should be provision of HA appliance in future or HA appliance should be quoated from day 1	Refer Corrigendum
4	SISL				**Point should be ammended** In case of appliance failure, there should be provision of HA appliance in future or HA appliance should be quoated from day 1	PI refer revised clause	
5	Cisco				Sandbox: There should be a separate appliance for zero day / sandbox / ATP with minimum 4x 1 GE SFP or 4 x 10G, 2x2 TB storage on-appliance in RAID 1, minimum 20 VMs support, VM sandboxing throughput of minimum 1,000 unique files per hour or 24,000 unique files day or 5,000 unknown files per day and sniffer throughput of 2 Gbps and should have all Win / Linux OS (which are not out of support) and MS office licenses. In case of appliance failure, there should be provision of HA appliance for redundancy with equivalent sandboxing throughput	Moving data to public cloud is something which is done by usually commercial and enterprise customers but Public Sector customers do not go with hosted public cloud. Either they are deploying in Meity cloud or in their own hosted cloud because of data privacy concerns.	

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6	Checkpoint				Sandbox: There should be a separate appliance for zero day / sandbox / ATP with minimum 4x 1 GE SFP or 4 x RJ 45, 2x2 TB storage on-appliance in RAID 1, minimum 25 VMs support, VM sandboxing throughput of minimum 1,000 unique files per hour or 24,000 unique files day or 5,000 unknown files per day and sniffer throughput of 2 Gbps and should have all Win / Linux OS (which are not out of support) and MS office licenses. In case of appliance failure, there should be provision of HA appliance for redundancy with equivalent sandboxing throughput.	As per seeing crticaliity of data. No file should be send on cloud as already on prem appliance is asked. Please remove it.	
7	Alstonia				Sandbox: There should be a separate appliance for zero day / sandbox / ATP with minimum 4x 1 GE SFP or 4 x RJ 45, 2x2 TB storage on-appliance in RAID 1, minimum 25 VMs support, VM sandboxing throughput of minimum 1,000 unique files per hour or 24,000 unique files day or 5,000 unknown files per day and sniffer throughput of 2 Gbps and should have all Win / Linux OS (which are not out of support) and MS office licenses. In case of appliance failure, there should be provision of HA appliance for redundancy with equivalent sandboxing throughput.	As per seeing crticaliity of data. No file should be send on cloud as already on prem appliance is asked. Please remove it.	
8	Force Point				r) Automatic real-time signature generation without human intervention	Not all OEM mention the time for the same as that depends on the malware. Though the proecssing takes few seconds only.request you to ammend the same as suggested	
9	Cisco	3	ATC Document, Clause no.:	Automatic real-time signature generation within 5 minutes without human intervention	Remove this	IPS signatures involve multiple parameters and not only port/protocol/ip address. There are other parameters which can not be created by any firewall vendor in real time. And this has to be always supervised by the administrator to check the signature impact.	Refer Corrigendum

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10	Sonic Wall		9.r		Automatic real-time signature generation without human intervention	5 mins response time for signature generation is very specific to a particular vendor, hence request change. Pls refer - https://docs.paloaltonetworks.com/pan-os/7-1/pan-os-new-features/wildfire-features/five-minute-wildfire-updates	
11	Force Point	3			t) Support for NAT, DHCPv6 and IPv6 , DNS and IPv6 ready	We have discussed the same earlier in prebid too that its not practical to use these fucntions on the NGFW, The disucssed usecases are recommended with other devices such as load balancers. Request you to ammend the same as these are not even part of IPv6 ready certification	
12	Cisco	Bid Reference No: GEM/ 2020/ B/703 883} Pg3 -t	ATC Document, Clause no.: 9.t	Support for NAT64, DHCPv6 and IPv6 DNS64	Support for NAT64, NAT66, DHCPv6.	Since IPv6 is being asked but NAT66 is not being asked it creates significant gap because unable to use IPv6 natively will have major impacts in terms of scalability as the number of IPv4 address are depleting and not available at ease. With adoption of IOT devices this will add to the problem. DNS64 is used wherein the entire network is v6 but today the networks and even going forward network will be in dual stack due to device limitation and thus this will not even work and needed. this is needed at the ISP side.	Refer Corrigendum
13	Checkpoint				Support for NAT64, DHCPv6 and NAT66	Please remove dns64 as it is not necessary as of now and favouring one vendor and we are not able to qualify	
14	Alstonia							
15	Force Point				u) Ability to detect, log and take action against network traffic based on minimum 6000 application signatures	For NGFW the main function is to identifiy the application where asked number is very less whch is a must to have feature. Request you to increase the application count as suggested	

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16	Cisco	3	ATC Document, Clause no.: 9.u	Ability to detect, log and take action against network traffic based on minimum 3,500 application signatures	u) Ability to detect, log and take action against network traffic based on minimum 6000 application signatures	For NGFW the main function is to identifiy the application where asked number is very less whch is a must to have feature. Request you to increase the application count as suggested	Refer Corrigendum
17	Gajshield				u) Ability to detect, log and take action against network traffic based on minimum 6000 application signatures	For NGFW the main function is to identifiy the application where asked number is very less whch is a must to have feature. Request you to increase the application count as suggested	
18	Checkpoint				Ability to detect, log and take action against network traffic based on over 7,000 (excluding custom signature) application signatures	3500 is very less signature for applicatons. Please make it to 7000+	
19	Alstonia				Ability to detect, log and take action against network traffic based on over 7,000 (excluding custom signature) application signatures	3500 is very less signature for applicatons. Please make it to 7000+	
20	Force Point	3	ATC Document, Clause no.: 9.ae	10G SFP+ interface should also support 1 GE SFP	Request you to delete the clause	It always depends on hardware , not every oem provides the backward compatibility. If 1 Gig SFP ports are required kindly mention that as a separate port requirement such as 8* 1 Gig SFP ports are requried from day 1	Refer Corrigendum
21	Fortinet	1	ATC Document, Clause no.: 2.a	All support tickets must be responded within 15 minutes of raising of requests. In case of non-compliance, a penalty @ Rs. 500 per hour of delay (or part thereof) beyond 15 minutes shall be applicable.	2. SLAs and penalties are as under: a) All support tickets must be responded within 60 minutes of raising of requests. In case of non-compliance, a penalty @ Rs. 500 per hour of delay (or part thereof) beyond 60 minutes shall be applicable.	NA	As per ATC document
22	SISL				2. SLAs and penalties are as under: a) All support tickets must be responded within 60 minutes of raising of requests. In case of non-compliance, a penalty @ Rs. 500 per hour of delay (or part thereof) beyond 60 minutes shall be applicable.	No changes required	

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23	Fortinet	1	ATC Document, Clause no.: 2.b	In case of any one of the equipment in HA mode is working and the other is faulty due to any issue, the faulty equipment must be made functional within 36 hours of raising of complaint. In case of non-compliance, a penalty @ 0.1% of the faulty equipment cost per day of delay (or part thereof) beyond 36 hours shall be applicable.	In case of any one of the equipment in HA mode is working and the other is faulty due to any issue, the faulty equipment must be made functional within 48 working hours of raising of complaint. In case of non-compliance, a penalty @ 0.1% of the faulty equipment cost per day of delay (or part thereof) beyond 36 hours shall be applicable.	NA	Refer Corrigendum
24	SISL				In case of any one of the equipment in HA mode is working and the other is faulty due to any issue, the faulty equipment must be made functional within 48 working hours of raising of complaint. In case of non-compliance, a penalty @ 0.1% of the faulty equipment cost per day of delay (or part thereof) beyond 36 hours shall be applicable.	NA	
25	Fortinet	2	ATC Document, Clause no.: 7	Installation, commissioning (in HA mode) and migration activities from the existing to the proposed solution will be done by the OEM. (Document: letter from OEM).	Installation, commissioning (in HA mode) and migration activities from the existing to the proposed solution will be done by the Authorized Certified Engineer from OEM.	NA	Refer Corrigendum
26	SISL				Installation, commissioning (in HA mode) and migration activities from the existing to the proposed solution will be done by the Authorized Certified Engineer from OEM.	Pl refer revised clause	
27	Fortinet	2	ATC Document, Clause no.: 8	1 week onsite training needs to be provided by the OEM after installation of the proposed solution. (Document: letter from OEM).	1 week onsite training needs to be provided by the Authorized Certified Engineer from OEM after installation of the proposed solution.	NA	Refer Corrigendum
28	SISL				1 week onsite training needs to be provided by the Authorized Certified Engineer from OEM after installation of the proposed solution.	Pl refer revised clause	
29	Airtel				Trainig will be conducted at central location purposed by the customer. Customer has to made all the arrangement for the trainees at his location.	NA	
30	Fortinet	3	ATC Document,	Retain logs for a minimum period of 60 days. The solution should be able to migrate the logs older	Please mention the storage size or Per day log size for the right sizing of the reporting device	NA	Pl refer page no 4 of GEM bid document

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31	SISL		Clause no.: 9.ab	than 60 days and upto 1 year to log archival systems for future reference.	Please mention the storage size or Per day log size for the right sizing of the reporting device	NA	(Storage size is mentioned as 2 TB)
32	Fortinet	3	ATC Document, Clause no.: 9.ac	Centralized management solution	**Point should be ammended:** The Firewall shall also be manageable by directly logging into firewall through the web browser over HTTPS / client software over secure connection for configuration (addition, deletion, disable and edit) of Firewall policies. In case direct access to firewall for management purposes is not available, the bidder shall provide an additional Central Management	NA	As per ATC document
33	SISL				**Point should be ammended:** The Firewall shall also be manageable by directly logging into firewall through the web browser over HTTPS / client software over secure connection for configuration (addition, deletion, disable and edit) of Firewall policies. In case direct access to firewall for management purposes is not available, the bidder shall provide an additional Central Management	NA	
34	Fortinet	2	ATC Document, Clause no.: 9.c	Throughput with all features enabled (Under Test Condition)" refers to "NGFW Throughput (including Firewall, Application Control and IPS)": 30 Gbps	You have asked All Features Enabled under Test Conditions. So Can we consider this as NGTP or TPT, Because All features means TPT or NGTP (Next Generation Threat Prevention Throughput or Threat Protection Throughput under test condition or Production/ Enterprise mix (with including Firewall, Application Control, Antivirus and IPS)": 30 Gbps.	NA	Refer Corrigendum
35	Checkpoint				Solution Should ensure Minimum 24 GbpS Threat Protection Throughput (NGFW + URL Filtering + IPS + Antivirus + AntiBot/Anti Spyware/Anti Malware + Zero Day) at any point of time, with logging enabled and tested with Enterprise Mix/Application Mix/ Production traffic/Real World Traffic	In Gem Specs all features are asked like bot protection, AV APT etc but in general specs NGFW is mentioned, which should be threat protection throughput	

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36	Alstonia				Solution Should ensure Minimum 24 Gbps Threat Protection Throughput (NGFW + URL Filtering + IPS + Antivirus + AntiBot/Anti Spyware/Anti Malware + Zero Day) at any point of time, with logging enabled and tested with Enterprise Mix/Application Mix/ Production traffic/Real World Traffic	In Gem Specs all features are asked like bot protection, AV APT etc but in general specs NGFW is mentioned, which should be threat protection throughput	
37	Cisco	2	ATC Document, Clause no.: 9.d	"Throughput (Real World / Prod Performance) (Under Test Condition)" refers to "NGFW Throughput (including Firewall only): 35 Gbps	"Throughput (Real World / Prod Performance) (Under Test Condition)" refers to "Firewall only throughput: 35 Gbps	The point "c" asks for NGFW throughput, Thus this points overlaps as by definition of NGFW it is at a minimum has IPS, AVC and Firewall.. Thus either this should be removed or changed as Firewall Only performance parameter	Refer Corrigendum
38	Cisco	2	ATC Document, Clause no.: 9.k	In case any of the fan becomes faulty, either the concerned fan would be replaced or the complete PSU would have to be replaced by the successful bidder. Replacement of the complete hardware would be allowed only in exceptional circumstances	Should have hot- swappable fan module with redundant fans (min 2 or more fans) & that should be Field Replacabale	Since this Firewall will be Use in State DC where high volumes of data Need to be processed & the Box will generate more heat so It is highly Recommended Box should have Redundant Fan which is field replaceable Facility, because this system is Mission Critical.	Refer Corrigendum
39	Cisco	2	ATC Document, Clause no.: 9.l	Multicore CPU architecture with 64 bit OS / ASIC.	Multicore CPU architecture with 64 bit OS. If option to disable ASIC is there than OEM must mention the performance numbers in datasheet	ASIC would restrict introduction of new features and would lead to replacement of h/w thus increasing TCO. This would ensure that customer doesn't require forklift upgrade of platform to support new feature	As per ATC document
40	Cisco	3	ATC Document, Clause no.: 9.n	Interface Expansion slots required: 2x10G ports either fixed or modular	Interface Expansion slots required: 8x10G and 4*40G QSFP+ ports either fixed or modular	As a industry standard the DC todays are upgrading the backplane and backbone to 40G or 100G network. And thus having a support for 40G expansion is important to make sure the product is right fit and aligned to the DC architecture.	As per ATC document
41	Sonic Wall				Interface slots required: 2x10G ports either fixed or modular	2 port 10G interface expansion slot is very much specific to a particular OEM, hence request change.	

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42	Cisco	3	ATC Document, Clause no.: 9.p	NGIPS signature supported: 7,000 or higher	NGIPS signature supported: 25,000 or higher	RFP calls out IPS and Advance threat detection as an important feature ask and IPS is the most important defence tool while building the threat mitigation strategy as firewall is only going to do either allow/block it is going to be IPS which is going to inspect the allow traffic. And attacks come from traffic which is allowed by firewall. Thus having a higher number of NGIPS signatures is in best interest of DC. 7000 signatures is way too less	Refer Corrigendum
43	Sonic Wall				NGIPS signature supported: 7,000 or higher or 20K + DPI signatures support	Request you to Kindly amend the same	
44	Cisco	3	ATC Document, Clause no.: 9.s	In addition to the storage capacity, offloading and uploading facility should be available over SAN / Network.	In addition to the storage capacity, syslog forwarding to SIEM or central log server.	There already is an ask of 2000GB storage in the RFP as a proactive the logs are forwarded to SIEM or syslog server for analysis and correlation. SAN doesn't bring any value add in terms of log storage.	Refer Corrigendum
45	Cisco	3	ATC Document, Clause no.: 9.w	SDWAN / multi-link load balancing facility	Multi-link load balancing/Multi-Link load sharing facility	SDWAN is a routing capability and not a firewall security feature. Also on Firewall Load Balancing and Sharing our used interchangeably. Hence the request for change.	Refer Corrigendum

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46	Cisco	3	ATC Document, Clause no.: 9.y	Support for at least 10 virtual firewalls	Support for at least 10 virtual firewalls/ virtuall route table	The technical use case where virtual firewalls are helpful is where you have multiple overlapping subnets in the network. Which is more of a network design issue and not a firewall function. The use case of having multiple departments and providing Individual firewall to them on a single hardware is not a real use case because the end of the day resources are shared and impact on 1 instance can bring down the entire firewall. If there is a use case of providing individual firewalls there virtual firewalls should be looked at and not virtualising the same physical appliance as it will lead to the problem of shared resources.	Refer Corrigendum
47	Sonic Wall				Pls delete this clause	Virtual Firewall is required primarily for a Telecom/ISP environment and is not required for an enterprise environment. Hence request change.	
48	Cisco	4	GeM Bid Document	Type of Processor: ASIC	Type of Processor: MultiCore	ASIC would restrict introduction of new features and would lead to replacement of h/w thus increasing TCO. This would ensure that customer doesn't require forklift upgrade of platform to support new feature	Refer Corrigendum
49	Sonic Wall				Request Change : ASIC/X86	NA	
50	Gajshield	NA	NA	New Point	Add points related to network DLP and SaaS protection	Enterprise are always concerned about protecting their critical data. Network based DLP is an important defence against data breaches and attacks. Inspecting and control of SaaS applications like Gmail, Office 365, file uploading sites, social networking sites like Facebook is required to protect against intentional or unintentional leaks	As per GeM Bid / ATC document
51	Sunshine						

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52	Gajshield	NA	NA	New Point	Should support 4 bays for storage	Since the requirement is to retain logs of atleast 60 days, the firewall should support 4 bays of hot-swappable harddisk for log storage, so that additonal log space can be added as and when required	As per GeM Bid / ATC document
53	Sunshine						
54	Gajshield	4	GeM Bid Document	Interface Expansion slots supported : 0	Interface Expansion slots should support alteast 3	The firewall should support atleast 3 additional interface expansion slot for future requirement. In the course of 5 years, network articheture is expected to change. If there are fixed ports on the appliance, it gives minimum width to re-architect the network and will be limited to the ports available. With expansion modules, newer requirements can be easily adapted and fulfilled	As per GeM Bid document
55	Sunshine						
56	Airtel	5	GeM Bid Document	Scope of supply (Bid price to include all cost components) : Supply Installation Testing Commissioning of Goods and Training of operators and providing Statutory Clearances required (if any)	Bidder assume customer would be configuring the firewall by self and bidder would be only conduct standard installation.	NA	Installation & Commissioning will be done either by OEM or by the Authorized Certified Engineer from OEM.
57	Airtel	5	GEM Bid Document	Delivery Days = 30 days	Delivery Days>> 30 days	Bidder assume that this is only delivery timeline and request customer to share the installation timeline for the firewalls. Further request customer increase the delivery timeline from 30 days 45 days as due to pandemic issue	Refer Corrigendum
58	SISL				Delivery period should be amended as 8-10 weeks	In case the delivery is delayed due to Covid19, appropriate relaxation in penalty may be considered	

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59	Airtel	1	ATC Document, Clause no.: 2.c	In case both the equipment in HA mode are faulty due to any issue which does not require hardware replacement (part or whole), at least one equipment must be made functional within 2 hours of raising of complaint. In case of non-compliance, a penalty @ 0.1% of the contract value per day of delay (or part thereof) beyond 2 hours shall be applicable. The other equipment must be made functional as per SLA mentioned in Clause 2.b above.	Bidder request customer to increase the timeline for the retification of HW from 2 hours to 6 hours	NA	As per ATC document
60	Airtel	NA	General	Site access and permission	All kind of permission/access at site from feasibility check to link delivery will be arranged by customer. Inbuilding internal cable routing in false celling and under POP wall will be in customer scope of work	NA	Site Readiness, RACK Space, LAN cabling, power supply and earthing arrangement are in the scope of PSeGS. Vendors would be provided permission/ access at the site on request / requirement basis.
61	Airtel	NA	General	Power and earthing	RACK Space, Proper power supply and earthing arrangement for the bidder network devices will be arranged and maintained by customer.	NA	
62	Airtel	NA	General	Site readiness	Customer has to ensure the site readiness before bidder depute engineer at site for installation. Delay due to site readiness will not be consider under the delivery time lines and no penalty or LD will be applicable on bidder.	NA	
63	Airtel	NA	General	Network equipment safety	All the network equipments delivered by bidder at customer site for the Services should be kept under safe custody by the customer. In case any device found lost or damaged due to customer attribute than customer has to bear the cost for lost/damaged as well as new device.	NA	Bidder/OEM is required to unload & unpack the equipment. Till commissioning, bidder/OEM will be responsible for the equipment.
64	Airtel	NA	General	Payment	Bidder request customer to share the payment terms for the same.	NA	As per GeM terms & conditions
65	Airtel	NA	General	EMD	Please confirm on EMD	No EMD	As per GEM bid document

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66	Checkpoint	NA	NA	New Point	The Proposed Firewall Vendor should be in the Leaders' Quadrant of the latest Gartner Magic Quadrant for Enterprise Firewalls since past 3 years and there should be no vulnerability in firewall OS since past 3 years	As firewall is mission critical device there should be no vulnerability in firewall OS. It becomes very easy for hackers to bypass when there is any vulnerability and penitrate ino network. **Reference:** https://www.zdnet.com/article/iranian-hackers-have-been-hacking-vpn-servers-to-plant-backdoors-in-companies-around-the-world/	As per GeM Bid / ATC document
67	Checkpoint	NA	NA	New Point	OEM should have more then 95% Security effectivness in all NSS Breach Prevention Test Report i.e (2017 & 2019)	NSS test firewall with real malwares and publish report.	As per GeM Bid / ATC document
68	Alstonia	1	GeM Bid Document	Bidder Turnover (Last 3 years) should be 300 Lakh (s)	We request you to relax the said clause which is related to Turn over for companies/enterprises under the category of "Micro and Small enterprise" and/or part of "Start Up India"	This is line with guidelines from Ministry of MSME	As per GEM bid document
69	Alstonia	NA	NA	New Point	The Proposed Firewall Vendor should be in the Leaders' Quadrant of the latest Gartner Magic Quadrant for Enterprise Firewalls since past 3 years and there should be no vulnerability in firewall OS since past 3 years	As firewall is mission critical device there should be no vulnerability in firewall OS. It becomes very easy for hackers to bypass when there is any vulnerability and penitrate ino network. Reference: https://www.zdnet.co m/article/iranian-hackers-have-been- hacking-vpn-servers-to-plant-backdoors- in-companies-around-the-world/	As per GeM Bid / ATC document
70	Alstonia	NA	NA	New Point	OEM should have more then 95% Security effectiveness in all NSS Breach Prevention Test Report i.e (2017&2019)	NSS test firewall with real malwares and publish report.	As per GeM Bid / ATC document
71	Sonic Wall	2	GeM Bid Document	Form Factor (RU) **:** 2	Request change : 1	NA	Refer Corrigendum
72	Sonic Wall	4	GeM Bid Document	Storage Capacity (GB) : 2000	Request change :- 500 or 1000	NA	Refer Corrigendum

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73	Sonic Wall	3	GEM parameters	Real time Throughput required : 30 G	Request Change : 10 G	NA	As per GEM bid document
74	Sonic Wall	4	GeM Bid Document	High Availability Support	NA	NA	Refer Corrigendum
75	Aerial	NA	NA	New Point	Can bidder use OEM's experience document for above mention requirement?	NA	Yes
76	Aerial	NA	NA	New Point	Can bidder make consortium if required?	NA	No